APPLICATION

MMTC

LICENSURE

Katherine Viker, Esq.

PharmPham LLC
INFO@PHARMPHAM.COM

This documents contains redacted personal information, trade secret information; and/or confidential information. The highlighted redacted sections below are exempted from public disclosure pursuant to ss 439.09; 815.045; and / or 381.83 F.S.

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SECTION 4.1 – APPLICANT INFORMATION (REQUESTED FORM ONLY)

Applicants must complete each section in Form 1 (Applicant General Information) and include the completed Form 1.

The email address provided for the applicant on Form 1 **will be the only email address to which the Department will send emails to the applicant and will be the only email address from which the Department will accept emails from the applicant**.

OMMU Office of MEDICAL MARIJUANA Use

FORM 1: APPLICANT GENERAL INFORMATION

Applicant Information				
Applicant Name				
ESPOSITO NURSERY INC. d/b/a PHARM PHAM LLC				
Mailing Address				
2743 Capital Cir NE				
City	Apt/Ste #	State	ZIP Code	Country
Tallahassee		**Florida**	**32308**	**USA**

Contact Information		
First Name **KATHERINE**	Last Name **VIKER, Esq.**	Middle Initial
Telephone Number	Designated Email (for Department/Applicant Communications)	
(850) 443-7570	**info@pharmpham.com**	

Medical Director Information			
First Name		Last Name	Middle Initial
VICARI		**ERWIN-WILSON**	
Florida Physician (MD or DO) License Number	Telephone Number	Email	
ME55452	**850-933-4283**	**ywilson@wilsonfamilymedicine.com**	

SECTION 4.2 – DECLARATION OF EXEMPT INFORMATION (NO PAGE LIMIT)

Applicants must provide a listing of information that is claimed to be exempt from public disclosure. This listing shall identify each section and subsection of the application that has been excluded from the Redacted Copy provided with the application, as described in Section 2.4 of these Application Instructions.

If an applicant is not declaring any information as exempt, then it must include a statement to that effect.

SECTION 4.3 – CERTIFICATE OF REGISTRATION, DACS DOCUMENTATION, AND BACKGROUND SCREENING (NO PAGE LIMIT)

Applicants must provide the documentation and information requested in Subsections 4.3.1, 4.3.2, and 4.3.3 below.

There is no page limit for these subsections. However, only the requested documents and information may be included.

SUBSECTION 4.3.1 – FLORIDA BUSINESS REGISTRATION (NO PAGE LIMIT)

Applicants must provide documentation, as described below, demonstrating that the applicant, whether an individual (natural person) or entity, has been registered to do business in Florida for the previous five consecutive years.

If the applicant is an ***entity***, other than a sole proprietor or general partnership, the applicant must provide a Certificate of Status from the Florida Department of State (DOS). Applicants should request from the DOS Division of Corporations a Certificate of Status. Information on how to request a Certificate of Status may be found at the Division of Corporations' website at the following link: https://dos.myflorida.com/sunbiz/manage-business/certification/certificate-status-efile/.

The entity applicant, as listed in Form 1 (Applicant General Information), must be the same entity appearing on the Certificate of Status from DOS.

If the applicant is a ***natural person/sole proprietor or a general partnership***, the applicant must provide at least one of the following:

1. Documentation directly originating from the DOS demonstrating the applicant's registration to do business in Florida for the previous five consecutive years;

2. Documentation directly originating from the DOS demonstrating the applicant's registration with DOS for the previous five consecutive years as an officer, member, partner, or director of an entity for the previous five consecutive years;

3. Documentation directly originating from the Florida Department of Revenue (DOR) demonstrating the applicant's registration to do business in Florida for the previous five consecutive years; or

4. Documentation directly originating from any Florida state agency or regional or local government entity in Florida demonstrating that the applicant has been registered with such agency or government entity to do business for the previous five consecutive years, which may be in the form of permits, certificates, or similar documentation related to the applicant's transaction of business in Florida.

Printouts or screenshots of a DOS, DOR, or other agency or governmental entity website will not be accepted.

The applicant, as listed in Form 1 (Applicant General Information), must be the same natural person or general partnership identified in the documentation from DOS, DOR, or other Florida state agency or local government entity, as applicable. However, if the applicant's name has changed during the preceding five-year period, the applicant must submit documents demonstrating any name changes that have occurred and demonstrating that the natural person or general partnership applicant submitting the application for licensure is the same natural person or general partnership that has been registered to do business in Florida for the previous five consecutive years.

State of Florida
Department of State

I certify from the records of this office that ESPOSITO NURSERY, INC. is a corporation organized under the laws of the State of Florida, filed on May 6, 1975.

The document number of this corporation is 475254.

I further certify that said corporation has paid all fees due this office through December 31, 2023, that its most recent annual report/uniform business report was filed on February 16, 2023, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Nineteenth day of April, 2023

Secretary of State

Tracking Number: 8438322084CU

To authenticate this certificate,visit the following site,enter this number, and then follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication

SUBSECTION 4.3.2 – DACS DOCUMENTATION (NO PAGE LIMIT)

Provide a copy of a current, valid certificate of registration issued to the applicant by the Florida Department of Agriculture & Consumer Services (DACS) pursuant to section 581.131, F.S.

The applicant, as listed in Form 1, must be the same entity or natural person appearing on the DACS certificate of registration. If the name of the applicant does not match the name appearing on the DACS certificate of registration, you must submit documentation establishing that the applicant and person or entity named on the DACS certificate are in fact the same.

Florida Department of Agriculture and Consumer Services

Esposito - PharmPham

CERTIFICATE OF NURSERY REGISTRATION

Section 581.131, F.S. and Rule 5B-2.002, F.A.C

1911 S.W. 34th St. P.O. Box 147100, Gainesville, FL 32614-7100 (352) 395-4700

COMMISSIONER
WILTON SIMPSON

ISSUED TO:

ESPOSITO GARDEN CENTER
ESPOSITO, RALPH
2743 CAPITAL CIR NE
TALLAHASSEE, FL 32308-4108

THIS CERTIFICATE EXPIRES: 02/29/2024

FEE PAID: $200.00

REGISTRATION NO.: 04712091

DATE ISSUED: 03/03/2023

THIS IS TO CERTIFY that the nursery stock on the premises of the nursery shown hereon has been inspected for plant pests and meets at least the minimum requirements of Section 581.131, Florida Statutes.

THIS CERTIFICATE OF REGISTRATION MUST BE DISPLAYED or in the immediate possession of any person engaged in the sale or distribution of nursery stock.

FDACS-08002 Revised 05/05

AFFIDAVIT OF RALPH ESPOSITO

STATE OF FLORIDA

COUNTY OF LEON

Before me, the undersigned authority, duly authorized to administer oaths in the State of Florida, personally appeared Ralph Esposito, sometimes known as Ralph D. Esposito, who, being first duly sworn, deposes and states of his own personal knowledge that the following is true and correct:

1. My name is Ralph Esposito and I am over the age of 18 and competent to testify as to the matters herein.

2. I am currently the President of Esposito Nursery, Inc., a Florida profit corporation, which was incorporated in the State of Florida in 1975 and is assigned the FEI Number 59-1790709.

3. I have worked for the company since the 1970s and eventually became the President which role I maintain today.

4. In or around 1991, I caused Esposito Nursery, Inc. to register the fictitious name Esposito Garden Center under it would do business and use the same FEI Number 59-1790709.

5. Since registering Esposito Garden Center as its fictitious name, Esposito Nursery, Inc., has done business as Esposito Garden Center continuously.

6. A copy of the most current Annual Report for Esposito Nursery, Inc. filed with the Florida Department of State, Division of Corporations, along with the five previous Annual Reports, is attached as **Attachment 1**.

7. A copy of the most current Fictitious Name Renewal filed with the Florida Department of State, Division of Corporations, along with the five previously filed Fictitious Name Renewal is attached as **Attachment 2**.

8. Esposito Garden Center and I currently hold a certificate of nursery registration pursuant to section 581.131, Florida Statutes, and Rule 5B-2.002, Florida Administrative Code, for Esposito Garden Center and have held such certificate for more than five consecutive years. A copy of the current certificate or nursery registration along with the five previous registrations is attached as **Attachment 3**.

9. In some cases, the certificate of nursery registration listed Esposito Garden Center as "Inc." Esposito Garden Center is not a corporation there is no such Florida corporation in existence. Inclusion of term "Inc." was a scrivener's error which Florida Department of agriculture and Consumer Services has corrected.

10. I make this affidavit as evidence that Esposito Nursery, Inc. has registered to do business as Esposito Garden Center continuously since 1991 and that Esposito Garden Center and I have held a certificate of nursery registration as explained in the paragraph above for more than five consecutive prior years.

FURTHER AFFIANT SAYETH NAUGHT.

Ralph Esposito

STATE OF FLORIDA)
) SS
COUNTY OF LEON)

The foregoing instrument was acknowledged before me by means of ☒ physical presence or ☐ online notarization this 20th day of April, 2023 by Ralph Esposito, who is personally known to me or who has produced _____ (type of identification) as identification.

_____
Notary Public
My Commission Expires:

KATHERINE VIKER
Commission # GG 920281
Expires October 7, 2023
Bonded Thru Troy Fain Insurance 800-385-7019

SUBSECTION 4.3.3 – LEVEL 2 BACKGROUND SCREENING (NO PAGE LIMIT)

An applicant is ineligible for licensure unless the applicant's owners and managers have passed a level 2 background screening, as required by section 381.986(9), F.S. The terms "owner" and "manager" are defined in the Department's Definitions Rule. Applicants should refer to the Department's Definitions Rule regarding ownership attribution.

Each owner and manager of the applicant must submit a full set of fingerprints to a Livescan Service Provider for purposes of background screening. At the time of fingerprint submission, owners and managers must give to the Livescan Service Provider the **ORI number FL924890Z (DOH – OFFICE OF MEDICAL MARIJUANA USE)** and specify "APPLICATION" in the Attention Indicator (ATN) field. Failure to provide the correct ORI number to the Livescan Service Provider will result in the Department not having access to the background report and will prevent the individual from passing a Level 2 background screening.

FDLE will provide the Department access to the background reports. If an individual's fingerprints are rejected twice due to image quality, the individual must then participate in the Federal Bureau of Investigation's (FBI) name check procedure. The Department will directly notify individual owners and managers if their fingerprints are rejected twice due to image quality and will provide direction regarding the FBI name check procedure.

Applicants must provide the following information in Subsection 4.3.3 of their applications:

1. A complete list of the applicant's owners and managers with the following:
    a. The individual's name;
    b. Whether the individual is an owner or manager;
    c. The individual's email address;
    d. The individual's physical mailing address; and
    e. The TCN number assigned to the individual by the Livescan Service Provider.

This is information should be provided in the following format:

Name	Position (Owner or Manager)	Email	Physical Mailing Address	Livescan TCN Number

2. A completed Form 2 (Waiver Agreement and Statement) executed by each owner and manager.

The Department will not begin reviewing FDLE background reports until after receipt of applications. Applicants should be aware that, after receipt of a background report from

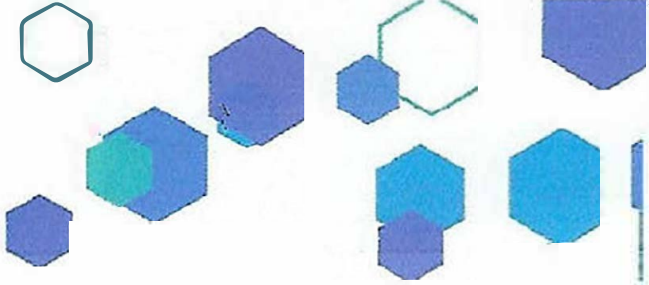
FDLE, the Department may issue directly to the individual owner or manager requests for additional information or clarification necessary for the Department to complete the background screening process. Due to the confidential nature of background screening reports, the Department will communicate directly with individual owners and managers via the email and mailing addresses provided in Subsection 4.3.3 of the application. Such additional information or clarification from owners and managers is not part of an applicant's application for licensure. However, failure of the individual owner or manager to timely submit the information or materials requested by the Department may result in the individual's inability to pass the level 2 background screening and, therefore, the denial of the applicant's license application.

Upon assessing the background report and any additional information received from the individual owner or manager, the Department will issue notice in writing to the individual stating whether the individual passed the background screening.

Subsection 4.4.3 – Level 2 Background Screening

Pursuant to section 381.986(9), F.S. all MMTC owners and managers must pass a level 2 background screening. In accordance with the FL Department of Health rule **64-4.208 MMTC Background Screening,** PharmPham LLC provides the following list of owners and managers; relevant contact information; Livescan TCN; and individually signed Waiver Agreement and Statement in the Addendum section.

OMMU Office of MEDICAL MARIJUANA Use



FORM 2: WAIVER AGREEMENT AND STATEMENT
For Criminal History Record Checks

I hereby authorize the Livescan Service Provider of my choosing to submit a set of my fingerprints to the Florida Department of Law Enforcement (FDLE) for the purpose of accessing and reviewing Florida and national criminal history records that may pertain to me. I understand that my background report will be sent to the Florida Department of Health, Office of Medical Marijuana Use (OMMU), and that I would be able to receive any national criminal history record that may pertain to me directly from the Federal Bureau of Investigation (FBI) pursuant to Title 28, Code of Federal Regulations (CFR), sections 16.30-16.34, and that I could then freely disclose any such information to whomever I choose.

I understand that my fingerprints may be retained at FDLE and the FBI for the purpose of providing any subsequent arrest notifications to the OMMU. I further understand that, upon request, the FDLE may provide me a copy of the criminal history record report, if any, it receives concerning me and that I am entitled to challenge the accuracy and completeness of any information contained in any such report. I am aware that procedures for obtaining a change, correction, or updating of the FDLE or FBI criminal history are set forth in section 943.056, F.S., and Title 28, CFR, section 16.34.

I understand that the OMMU may disclose to the applicant for Medical Marijuana Treatment Center (MMTC) licensure listed below whether I am authorized to serve as an owner or manager for the MMTC upon licensure, as provided in section 381.986, F.S., Florida Administrative Code Chapter 64-4, and applicable emergency rules.

[redacted]

Esposito Nursery Inc. d/b/a Pharm Pham, LLC

MMTC Applicant Name

SECTION 4.4 – PLAN FOR CULTIVATING MARIJUANA AND SUPPORTING INFRASTRUCTURE

Applicants must supply a response to Subsections 4.4.1, 4.4.2, and 4.4.3 below. These subsections are designed to elicit information that will allow the Department to compare the applicants through scoring to ultimately determine which applicant best satisfies the requirements for licensure. The individual subjects listed within each subsection are not exclusive, and an applicant may supply any additional information the applicant believes best addresses the request for information in each subsection.

SUBSECTION 4.4.1 – CULTIVATION PLAN (10 PAGES MAXIMUM)

Describe your plan for cultivating marijuana in accordance with the requirements of section 381.986(8), F.S. and Department rules. (Maximum 80 raw points)

Your response must not exceed 10 pages. Your plan should, at a minimum, address the following subjects. Failure to address these subjects may result in a lower score for this subsection.

- Processes, methods, and techniques for cultivating marijuana, including, but not limited to, low-THC cannabis;
- The strains of marijuana you intend to cultivate and an explanation of how those strains relate to your cultivation plan and timeline;
- The amount of marijuana you reasonably expect to cultivate on an annual basis;
- How the amount of marijuana you expect to cultivate will adequately supply the dispensing locations you propose in Section 4.6;
- Any additives, pesticides, fungicides, and herbicides you will use for the cultivation of marijuana consistent with Rule 64-4.013, F.A.C.;
- Plan for inspecting seeds and growing plants for plant pests that endanger or threaten the horticulture or agriculture of the state, as defined by section 581.011(26), F.S., and identified in Rule 5B-2.0025, F.A.C.;
- Plan for tracking marijuana plants within a harvest, including your seed-to-sale tracking system;
- Plan for the fumigation or treatment of plants and the removal and destruction of infested or infected plants; and
- Methods of ensuring cultivation facilities and practices comply with federal and state regulations regarding sanitation and waste disposal, including the requirements of Rule 64-4.207, F.A.C.

In addition to the foregoing subjects, you may supply in your narrative response any additional information that you believe informs the Department of the details of your plan to cultivate marijuana in accordance with section 381.986(8), F.S.

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SUBSECTION 4.4.2 – CULTIVATION INFRASTRUCTURE (7 PAGES MAXIMUM)

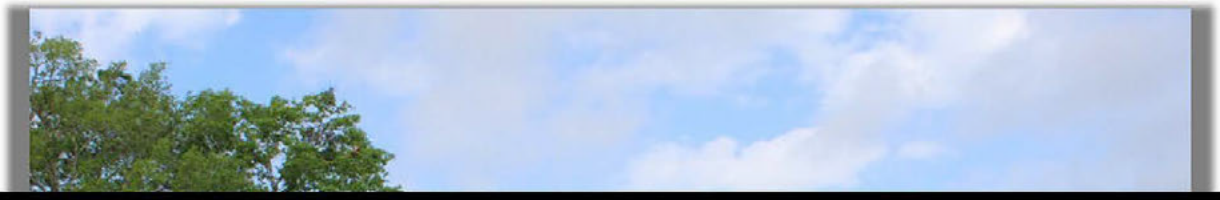
Describe the areas and infrastructure proposed for the cultivation of marijuana and explain how that infrastructure will be sufficient to execute your cultivation plan. (Maximum 60 raw points)

Your response must not exceed 7 pages. Your response should, at a minimum, address the following subjects. Failure to address these subjects may result in a lower score for this subsection.

- Your proposed cultivation facility(ies);
- Capacity, in square feet, of growing area(s) for each proposed facility;
- The cultivation environment (e.g., indoor greenhouse, clean room, etc.);
- Facility odor mitigation;
- Cultivation systems (e.g., lighting, nutrient dispersal, data collection, power);
- Irrigation systems and access to water resources that ensure sufficient irrigation;
- Environmental control systems; and
- Backup plans for all systems identified.

In addition to the foregoing subjects, you may supply in your narrative response any additional information that you believe informs the Department of the areas and infrastructure proposed for the cultivation of marijuana.

Subsection 4.4.2 – Cultivation Infrastructure



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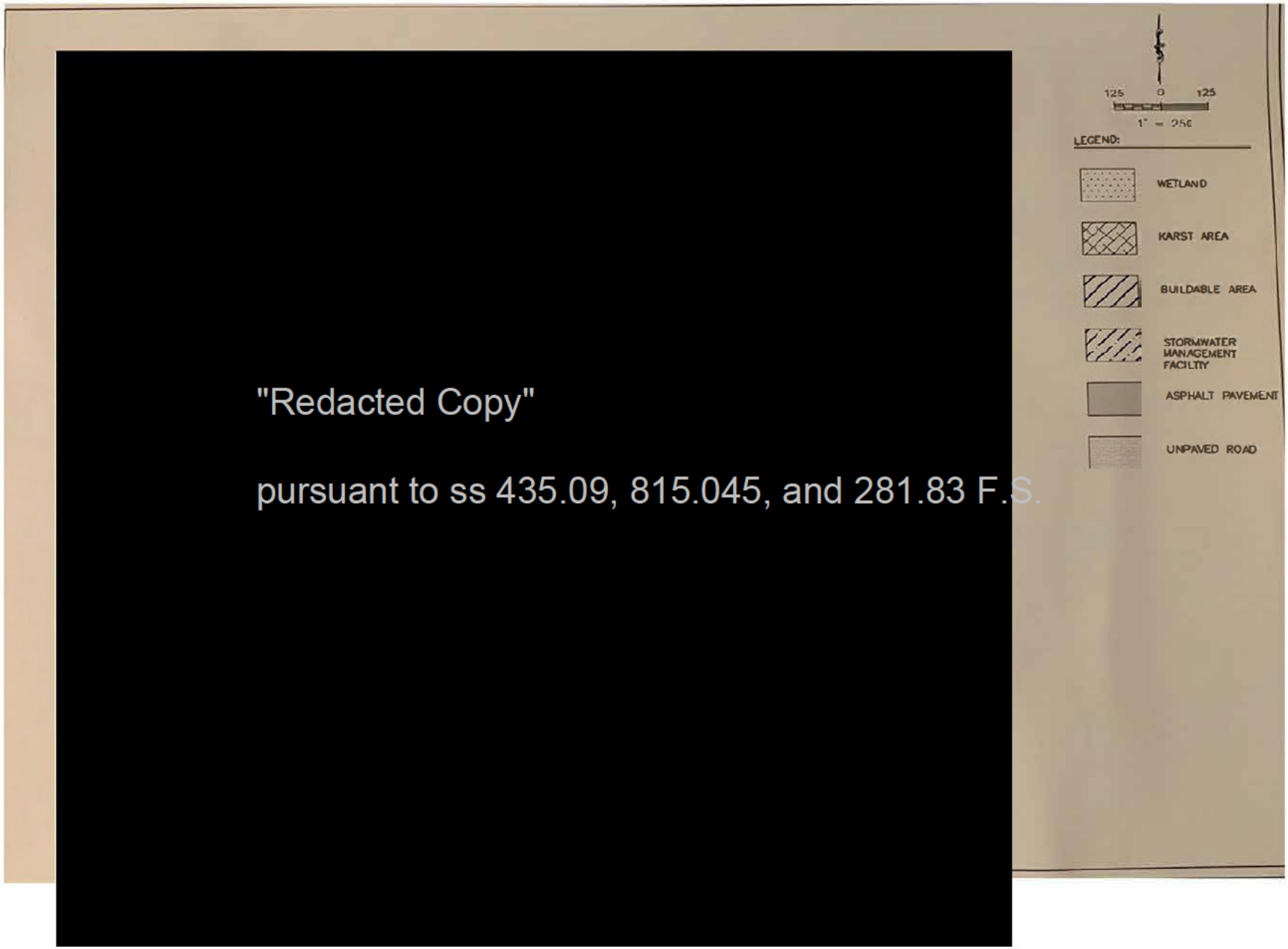

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SUBSECTION 4.4.3 – ABILITY TO SECURE CULTIVATION INFRASTRUCTURE (7 PAGES MAXIMUM)

With respect to the cultivation infrastructure described in response to Subsection 4.4.2, identify the cultivation infrastructure you have already secured and the cultivation infrastructure you intend to secure upon licensure. (Maximum 60 raw points)

Your response must not exceed 7 pages. Your response should, at a minimum, address the following subjects. Failure to address these subjects may result in a lower score for this subsection.

- The cultivation facility(ies), systems, and infrastructure that you have secured, if any, as of the date of submission of the application;
- The cultivation facility(ies), systems, and infrastructure you have not yet secured, but intend to secure upon licensure, and your plan for securing such infrastructure, including your timeline or schedule, and any assumptions upon which the schedule is based;
- Your timeframe for obtaining cultivation authorization from the Department, as required by the Department's MMTC Authorization Procedures Rule. Your cultivation timeframe should estimate the number of days post-licensure in which you will request cultivation authorization from the Department; and
- Identify any assumptions upon which your cultivation authorization timeframe is based and describe the bases for those assumptions.

In addition to the foregoing subjects, you may supply in your narrative response any additional information that you believe informs the Department of the cultivation infrastructure you have already secured and the infrastructure you intend to secure upon licensure.

SUBSECTION 4.4.3 – ABILITY TO SECURE CULTIVATION INFRASTRUCTURE

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SECTION 4.5 – PLAN FOR PROCESSING MARIJUANA AND SUPPORTING INFRASTRUCTURE

Applicants must supply a response to Subsections 4.5.1, 4.5.2, and 4.5.3 below. These subsections are designed to elicit information that will allow the Department to compare the applicants through scoring to ultimately determine which applicant best satisfies the requirements for licensure. The individual subjects listed within each subsection are not exclusive, and an applicant may supply any additional information the applicant believes best addresses the request for information in each subsection.

SUBSECTION 4.5.1 – PROCESSING PLAN (10 PAGES MAXIMUM)

Describe your plan for processing marijuana in accordance with the requirements of section 381.986(8), F.S. and Department rules. (Maximum 80 raw points)

Your response must not exceed 10 pages. Your plan should, at a minimum, address the following subjects. Failure to address these subjects may result in a lower score for this subsection.

- Methods of extraction, including extraction techniques and processes;
- The solvents and gases you intend to use for processing marijuana and methods for handling solvents and gases that exhibit potential toxicity in compliance with the Department's MMTC Solvent-Based Extraction Rule;
- Methods and processes for ensuring Final Product, as defined in the Department's CMTL Definitions Rule, does not exceed the enumerated Acceptable Limits, as provided in the Department's CMTL Sample Testing Rule;
- Record maintenance for all testing and samples of each Retail Batch, as defined in the Department's CMTL Definitions Rule;
- Procedures for the treatment of marijuana or Final Product that fails to meet the testing requirements provided in sections 381.986, 381.988, F.S., and the Department's CMTL Sample Testing Rule;
- Quality assurance program to track contamination incidents and document identified causes of such incidents and corrective action(s) taken;
    - Ability of each proposed processing facility to pass a Food Safety Good Manufacturing Practices inspection by a nationally accredited certifying body within twelve months of licensure, as required by section 381.986(8)(e)9., F.S.;
    - The nationally accredited certifying body you intend to use for the Food Safety Good Manufacturing Practices inspection and how you intend to meet its guidelines/standards;
    - Plan for packaging and labeling of usable products, as defined in the Department's Definitions Rule, in compliance with the requirements of section 381.986(8)(e)11.f., F.S., and the Department's MMTC Packaging and Labeling Rule;
    - Methods of ensuring processing facilities and practices comply with federal and state regulations regarding sanitation and waste disposal, including the Rule 64-4.207, F.A.C.;
    - If pre-rolled marijuana cigarettes are included in your product offerings, a description of the wrapping paper you intend to use for the cigarettes;
    - If edibles are included in your product offerings, the processing plan must also describe your:
        - Ability to obtain a food establishment permit pursuant to Chapter 500, F.S. and Chapter 5K-11, F.A.C.;
        - Methods of ensuring compliance with all requirements for food establishment permits pursuant to Chapter 500, F.S. and Chapter 5K-11, F.A.C.;

- Control systems to regulate the milligrams of THC in each edible and maintain potency variances of no greater than 15 percent as provided in section 381.986(8)(e)8., F.S.; and
- Compliance with the requirements of the Department's Standards for Production of Edibles Rule.

In addition to the foregoing subjects, you may supply in your narrative response any additional information that you believe informs the Department of the details of your plan to process marijuana in accordance with section 381.986(8), F.S.

Section 4.5 – Plan for Processing Marijuana and Supporting Infrastructure (10 pages maximum)

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SUBSECTION 4.5.2 – PROCESSING INFRASTRUCTURE (7 PAGES MAXIMUM)

Describe the areas and infrastructure proposed for the processing of marijuana and explain how that infrastructure will be sufficient to execute your processing plan. (Maximum 60 raw points)

Your response must not exceed 7 pages. Your response should, at a minimum, address the following subjects. Failure to address these subjects may result in a lower score for this subsection.

- Your proposed processing facility(ies);
- Proposed processing areas within the facility(ies);
- Extraction equipment and location;
- Concentration equipment and location;
- Analytical equipment, including separators and detectors, and location;
- Safety equipment, facilities and location;
- Access to sufficient potable water and hot water;
- Odor mitigation;
- Processing systems (e.g., data collection, power, packaging and labeling);
- Computer systems and software;
- Ventilation and exhaust system(s); and
- Back-up plans for all identified systems.

In addition to the foregoing subjects, you may supply in your narrative response any additional information that you believe informs the Department of the areas and infrastructure proposed for the processing of marijuana.

Subsection 4.5.2 – Processing Infrastructure

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SUBSECTION 4.5.3 – ABILITY TO SECURE PROCESSING INFRASTRUCTURE (7 PAGES MAXIMUM)

With respect to the processing infrastructure described in response to Subsection 4.5.2, identify the processing infrastructure you have already secured and the processing infrastructure you intend to secure upon licensure. (Maximum 60 raw points)

Your response must not exceed 7 pages. Your response should, at a minimum, address the following subjects. Failure to address these subjects may result in a lower score for this subsection.

- The processing facilities, systems, and infrastructure that you have secured, if any, as of the date of submission of the application;
- The processing facilities, systems, and infrastructure you have not yet secured, but intend to secure upon licensure, and your plan for securing such infrastructure, including your timeline or schedule, and any assumptions upon which the schedule is based;
- Your timeframe for obtaining processing authorization from the Department, as required by the Department's MMTC Authorization Procedures Rule. Your processing operations timeframe should provide the number of days post-licensure in which you will request processing authorization from the Department; and
- Identify any assumptions upon which your processing authorization timeframe is based, and describe the bases for those assumptions.

In addition to the foregoing subjects, you may supply in your narrative response any additional information that you believe informs the Department of the processing infrastructure you have already secured and the infrastructure you intend to secure upon licensure.

Subsection 4.6 – Plan for Dispensing Marijuana and Supporting Infrastructure

Applicants must supply a response to Subsections 4.6.1, 4.6.2, and 4.6.3 below. These subsections are designed to elicit information that will allow the Department to compare the applicants through scoring to ultimately determine which applicant best satisfies the requirements for licensure. The individual subjects listed within each subsection are not exclusive, and an applicant may supply any additional information the applicant believes best addresses the request for information in each subsection.

SUBSECTION 4.6.1 – DISPENSING PLAN (10 PAGES MAXIMUM)

Describe your plan for dispensing marijuana in accordance with the requirements of section 381.986(8), F.S., and Department rules. (Maximum 80 raw points)

Your response must not exceed 10 pages. Your plan should, at a minimum, address the following subjects. Failure to address these subjects may result in a lower score for this subsection.

- Product offering, including a list of all usable products (to include at least one low-THC cannabis product) and marijuana delivery devices you intend to offer and a description of each usable product and marijuana delivery device;
- Number of proposed dispensing facilities (meaning dispensing premises) and ability to consistently maintain an adequate supply of usable product at each intended dispensing facility;
- Hours of operation at each intended dispensing facility;
- Delivery methods, including the extent to which you will offer home delivery services;
- Patient education concerning safe use, legal use, safe storage, and accidental ingestion of marijuana;
- Plan to maintain confidentiality of patients' medical conditions, health status, and purchases of marijuana;
- Plan to document and investigate patients' complaints and reports of adverse incidents;
- Method for ensuring that all qualified patients and caregivers have an active profile in the medical marijuana use registry and present medical marijuana use registry identification cards prior to purchasing marijuana;
- Method for tracking the dispensation of marijuana to qualified patients and caregivers, including steps for ensuring qualified patients do not receive more than the statutory- maximum supply in a given period;
- Method for ensuring all usable products and marijuana delivery devices are dispensed in accordance with section 381.986(8)(e)16., F.S.; and
- How you will ensure your dispensing of edibles complies with the Department's Standards for Production of Edibles Rule.

In addition to the foregoing subjects, you may supply in your narrative response any additional information that you believe informs the Department of the details of your plan to dispense marijuana in accordance with the requirements of section 381.986(8), F.S.

SUBSECTION 4.6.2 – DISPENSING INFRASTRUCTURE (10 PAGES MAXIMUM)

Describe the areas and infrastructure proposed for dispensing marijuana and explain how that infrastructure will be sufficient to execute your dispensing plan. (Maximum 60 raw points)

Your response must not exceed 7 pages. Your response should, at a minimum, address the following subjects. Failure to address these subjects may result in a lower score for this subsection.

- Your proposed dispensing facility(ies), including physical address(es) of the proposed dispensing facilities;
- The accessibility of your proposed dispensing facilities, including the proximity to patient populations and major roadways;
- Computer network systems, including measures to secure electronic data containing patient information and patient confidentiality security protocols that will be utilized by facilities that dispense marijuana or take patient orders;
- Your vehicles for transporting marijuana; and
- Systems for communicating with persons transporting marijuana.

In addition to the foregoing subjects, you may supply in your narrative response any additional information that you believe informs the Department of the areas and infrastructure proposed for the dispensing of marijuana.

In addition to your narrative response, supply as an addendum the floorplans of the actual or proposed building(s) where dispensing activities will occur, showing: (i) areas designated to protect patient privacy, including the provision of an appropriately-sized waiting area and at least one private patient consultation room; and (ii) areas designated for retail sales. The floorplans do not count against the page limit.

SUBSECTION 4.6.3 – ABILITY TO SECURE DISPENSING INFRASTRUCTURE (7 PAGES MAXIMUM)

With respect to the dispensing infrastructure described in response to Subsection 4.6.2, identify the dispensing infrastructure you have already secured and the dispensing infrastructure you intend to secure upon licensure. (Maximum 60 raw points)

Your response must not exceed 7 pages. Your response should, at a minimum, address the following subjects. Failure to address these subjects may result in a lower score for this subsection.

- The dispensing facilities, systems, and infrastructure that you have secured, if any, as of the date of submission of the application;
- The dispensing facilities, systems, and infrastructure you have not yet secured, but intend to secure upon licensure, and your plan for securing such infrastructure, including your timeline or schedule, and any assumptions upon which the schedule is based;
- Your timeframe for obtaining dispensing authorization from the Department, as required by the Department's MMTC Authorization Procedures Rule. Your dispensing authorization timeframe should provide the number of days post-licensure in which you will request dispensing authorization from the Department; and
- Identify any assumptions upon which your dispensing authorization timeframe is based and describe the bases for those assumptions.

In addition to the foregoing subjects, you may supply in your narrative response any additional information that you believe informs the Department of the dispensing infrastructure you have already secured and the dispensing infrastructure you intend to secure upon licensure.

SUBSECTION 4.7.2 – IT SECURITY (6 PAGES MAXIMUM)

Describe your plan for securing your information technology system and infrastructure, including how you intend to secure the physical infrastructure and how you intend to secure and protect the system from outside intrusion and hacking. (Maximum 40 raw points)

Your response must not exceed 6 pages. You may supply in your narrative response any information that you believe informs the Department of your IT security plan.

SUBSECTION 4.7.3 – DIVERSION, UNLAWFUL ACCESS, AND TRANSPORTATION (6 PAGES MAXIMUM)

Describe your plan to prevent the diversion of, and unlawful access to, marijuana and to ensure the safe and secure transport of marijuana during all phases of the MMTC business. (Maximum 40 raw points)

Your response must not exceed 6 pages. Your response should, at a minimum, address the following subjects. Failure to address these subjects may result in a lower score for this subsection.

- Inventory tracking and control systems, including systems for tracking marijuana throughout cultivation, processing, and dispensing (i.e., from seed to sale);
- Waste disposal in accordance with Rule 64-4.207, F.A.C.;
- Proposed security systems and features for vehicles used for the transportation of marijuana or usable product, including separate locking compartments or containers to store marijuana or usable product;
- Vehicle tracking systems;
- Vehicle maintenance plans; and
- Use of transportation manifests in accordance with the requirements of section 381.986(8)(g), F.S.

In addition to the foregoing subjects, you may supply in your narrative response any additional information that you believe informs the Department of your plan to prevent the diversion of, and unlawful access to, marijuana and to ensure the safe and secure transport of marijuana during all phases of the MMTC business.

SUBSECTION 4.7.4 – PERSONNEL SCREENING AND TRAINING (4 PAGES MAXIMUM)

Describe your plan to background screen all owners, managers, and employees and to provide safety and security training to such persons. (Maximum 40 raw points)

Your response must not exceed 4 pages. Your response should, at a minimum, address the following subjects. Failure to address these subjects may result in a lower score for this subsection.

- Background screening procedures in compliance with Rule 64-4.208, F.A.C.;
- Manner of documenting background screening compliance to the Department;
- Conflict resolution training;
- Training for the proper handling of violent incidents and other emergencies;
- Training to prevent unregistered individuals from purchasing medical marijuana;
- Training personnel in the proper operation of an MMTC, including guidance to prevent the unlicensed practice of medicine and penalties for engaging in unlicensed activity; and
- Training for the proper documentation of medical marijuana transactions.

In addition to the foregoing subjects, you may supply in your narrative response any additional information that you believe informs the Department of your plan to background screen all owners, managers, and employees and to provide safety and security training to such persons.

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SUBSECTION 4.7.5 – RECALLS (3 PAGES MAXIMUM)

Describe your plan for the recall of any marijuana or usable product that is, or may be, unsafe for human consumption (as evidenced by testing results, patient reactions, or otherwise); fails to meet the potency requirements of section 381.986(8)(e)8., F.S.; or for which the labeling of tetrahydrocannabinol and cannabidiol concentration is inaccurate. (Maximum 40 raw points)

Your response must not exceed 3 pages. You may supply in your narrative response any information that you believe informs the Department of your plan for recalls.

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SECTION 4.8 ABILITY TO EXECUTE PROPOSED PLANS

Applicants must supply a response to Subsections 4.8.1, 4.8.2, 4.8.3, and 4.8.4 below. These subsections are designed to elicit information that will allow the Department to compare the applicants through scoring to ultimately determine which applicant best satisfies the requirements for licensure.

SUBSECTION 4.8.1 – EXPERIENCE IN THE MARIJUANA INDUSTRY (5 PAGES MAXIMUM)

Describe your experience, or that of your personnel (whether in Florida or another jurisdiction), cultivating, processing, dispensing, or securing marijuana. (Maximum 60 raw points)

Your response must not exceed 5 pages. Include in your response (if applicable) examples where you (or your personnel) have implemented (or participated in the implementation of) a cultivation, processing, dispensing, or security plan similar to the plan you described in response to Subsections 4.4.1, 4.5.1, 4.6.1, and 4.7.1. Include the lessons learned, what was successful, and what you would do differently. If you do not have experience cultivating, processing, dispensing, or securing marijuana, please so state.

Applicants must ensure that any person identified in this Subsection 4.8.1. who meets the definition of owner or manager in the Department's Definitions Rule, is also identified as an owner or manager in Subsection 4.3.3 of the application.

SUBSECTION 4.8.1 – EXPERIENCE IN THE MARIJUANA INDUSTRY

Background of Team

We have assembled a team of business leaders and executives with ample experience and expertise to lead PharmPham LLC. to profitability in any scenario. Our business is led by our executive team, consisting of Ralph Esposito – President & CEO; Nancy Esposito – Vice President; Katherine Viker, Esq. – COO; Keith Dean – CFO; Caldwell Harris – CMO; Vicki Wilson – Lead Medical Director; and, Les Wilson – Medical Director. Leading our production operations are brother and sister team, David and Christina Rook, owners, and operators at Charas, LLC—a local hemp cultivation, manufacturing, and retail operation founded in 2021 with decades of cultivation experience.

Our team is led by seasoned individuals with medical marijuana, legal, financial, medical, and horticultural experience who are driven and aligned in our mission to serve our Florida community.

We are a highly capable, qualified, and resourceful team, with considerable experience in business leadership and development, compliance, security, law, medicine, tax and financial requirements, and business administration. Our collective expertise ensures operations will be executed to the highest standards of quality, compliance, efficacy, efficiency, and security.

Through extensive involvement with the local community in Florida, our company has established a strong community presence and developed robust relationships with other businesses throughout the area and with marijuana businesses themselves. We are proud Florida residents and are excited to be doing work in the state we are most familiar with, personally and professionally. We plan to leverage these relationships to provide the business with a competitive advantage in compliance and to enable us to participate in the crafting of future marijuana laws and regulations

affecting the business. By embracing the local community, taking pride in our Florida residency, and taking any community concerns into deep consideration with our commitment to having an active and involved, we can operate in a more impactful and meaningful way than our larger-named competitors.

Our management team is not only passionate about the marijuana industry, but knowledgeable in its operations with our leadership team having extensive marijuana product expertise along with medical and horticultural experience. A key component to our plan is a strategic partnership with the hemp production team of Charas, LLC. As experienced hemp producers, Charas owns and operates a state-of-the-art cultivation and manufacturing facility in Tallahassee that we will utilize for our medical marijuana operations. Charas will cultivate and manufacture exclusively an approved list of medical marijuana products for PharmPham LLC using their repeatable and consistent methods and processes. This personal experience with medical marijuana and agriculture allows us to establish a more intimate and trusting relationship between ourselves and our customers.

Charas LLC is unique in the fact that they are a family farm first, which allows them to offer unmatched quality and consistency. They only produce and use ingredients fit for family, and they are one of the only true seed to shelf companies in the hemp business.

Charas' facility located approximately 15 miles outside Tallahassee, in Leon County, has already been utilized for cannabinoid processing activities. This affords us the opportunity to quickly ramp-up (within 90-120 days) to produce and retail marijuana products.

Canna Advisors – Cannabis Startup and License Consulting

To assist with business planning and financial modeling, we worked with the expert marijuana consultants at Canna Advisors. Canna Advisors has been leading the marijuana industry since 2013 and is the most-trusted marijuana business consultancy in the industry. Located in Boulder, Colorado, the Canna Advisors' team has prepared winning marijuana business licensing applications across the country and in international markets. The team is composed of consultants and subject matter experts with vast knowledge and specializations in all aspects and branches of the marijuana industry and general business practices. Canna Advisors guides clients from idea to reality and help navigate the complexity of the industry to drive sustained, long-term success.

Our leadership team brings considerable experience in business leadership, sales and development, compliance and law, security, medical practice, marijuana operations, and financial savvy to our Florida venture. We will rely on our team to develop policies and procedures that will help guarantee our success in the nascent medical marijuana market. Notably, our named management and ownership team are Florida residents who are committed to building out a safe and successful marijuana industry in our home state. We plan to participate in this vision as one of the premier medical marijuana operations. Furthermore, our continued hiring efforts will focus specifically on Florida and Tallahassee locals so that we might forge an even greater bond with our community. Our team's experience combined with our local connections demonstrate that our business is well equipped to succeed in the Florida medical marijuana market.

SUBSECTION 4.8.2 – OTHER RELEVANT EXPERIENCE (5 PAGES MAXIMUM)

Describe your experience (regardless of industry or type), or that of your personnel, which demonstrates your ability to implement the plans described in response to Subsections 4.4.1, 4.5.1, 4.6.1, and 4.7.1. (Maximum 60 raw points)

Your response must not exceed 5 pages. Relevant experience may include experience in regulated industries, agriculture, horticulture, commercial manufacturing, analytical chemistry, microbiology, retail sales, secure inventory tracking and control, or any other business experience you deem relevant to the implementation of your proposed plans.

SUBSECTION 4.8.2 – OTHER RELEVANT EXPERIENCE

Business Involvement

We are also committed to business development and industry alliances in our community. For more impact as a member of local business groups and Florida marijuana community, we plan to work with the business and industry organizations outlined below. Furthermore, we plan to actively participate in a wide range of industry events and seminars, elevating our voice and advocating for more social equity and sustainability in the marijuana industry.

Big Bend Minority Chamber of Commerce

https://mybbmc.org

The Big Bend Minority Chamber of Commerce (BBMC) was created out of a need to bring attention and support to women-owned and minority-owned businesses in a five-county region that is geographically considered part of the Big Bend area of central north Florida. The five counties are: Leon, Gadsden, Wakulla, Franklin, and Jefferson.

Founded in November of 2012, the Big Bend Minority Chamber of Commerce seeks to strengthen and infuse the local economic and entrepreneurial ecosystems by providing the support needed to empower, stimulate, grow, and sustain business enterprises owned and operated by women and minorities. The BBMC works to fill the gaps in opportunities for these targeted groups by providing a comprehensive menu of programs and services.

Minorities for Medical Marijuana

https://minorities4medicalmarijuana.org/about

Minorities for Medical Marijuana, Inc. (M4MM) is organized as a non-profit organization with corporate offices based in Orlando, Florida. The organization is structured as a 501c3 with a full Executive Team and Board of Directors who support the organization's overall goals and strategic direction. The organization was established in May 2016 and now has 27 state directors nationwide, including a Northern California chapter based in Oakland. M4MM's mission is focused on providing advocacy, outreach, research, and training as it relates to the business, social reform, public policy, and health /wellness in the cannabis industry.

PharmPham LLC will also engage with Nationwide Staffing Training and Business Solutions, Diversity Concierge Recruitment Contractor (DCRC), Military, Veterans MMTC Application 1, § 1141.32. Diversity Goals mission is to create sustainable models in education, employment and entrepreneurial opportunities by designing a procurement system with the contracting, and procurement officers in mind. Within the development of this system our focus is on cataloging product and services in joint venture with international and domestic manufacturers, wholesalers to created cost saving factors that can monitor and provide world class products that are manufactured, wholesaled, or retailed by veterans' business, that hire transiting service members, veterans, and their family members.

Correctional Management & Communications Group ("CMCG") – Security Consultant

https://thecmcg.com

Our security consultant, CMCG, operates a state-licensed private security agency licensed by the state of Florida Department of Agriculture and Consumer Services providing armed and unarmed security services.

CEO
Carlyle Holder

CMCG is led by Carlyle Holder—an innovative executive leader with a career spanning more than 35 years in criminal justice. Over his 27 plus years of distinguished service with the United States Department of Justice, Federal Bureau of Prisons (BOP), he served 23 of those years as supervisor, manager, and executive. He was a Chief Executive Officer (Warden) for 12 years managing the largest Pre-Trial and Correctional Complex facilities in the Federal Bureau of Prisons. He attained the rank of Senior Executive Service in 2000, the highest level one can achieve through Federal Civil Service.

Mr. Holder is a veteran of the United States Marines and attended Allan Hancock College and New York University where he majored in Criminal Justice. He is a highly respected professional in the field. In February 2014, Mr. Holder was appointed to the Board of Directors of Prison Rehabilitative Industries and Diversified Enterprises, Inc. (PRIDE) by Florida's Governor Rick Scott, and was confirmed by the Florida Senate. In November 2016, Mr. Holder was appointed to the Leadership Council of the National Small Business Association.

SUBSECTION 4.8.3 – BUSINESS PLAN (5 PAGES MAXIMUM)

Describe your business plan, including each of the specific steps you intend to take to implement your proposed MMTC business upon licensure by the Department. (Maximum 60 raw points)

Your response must not exceed 5 pages. Your plan should, at a minimum, address the following subjects. Failure to address these subjects may result in a lower score for this subsection.

- A step-by-step explanation of how you intend to move from licensure by the Department to a fully operational MMTC dispensing usable product to qualified patients and caregivers; and
- Any assumptions upon which estimates provided are based and a description of the bases for those assumptions.

In addition to the foregoing subjects, you may supply in your narrative response any additional information that you believe informs the Department of your business plan and the steps you intend to take to implement your proposed MMTC business.

SUBSECTION 4.8.4 – PRIOR ENFORCEMENT ACTION (NO PAGE LIMIT)

Disclose and describe prior enforcement action taken against the applicant, or the applicant's owners and managers, within the past 10 years relating to: (i) a dispensing organization or MMTC license in Florida, (ii) a marijuana license in another jurisdiction, and (iii) any other business or operational license in Florida or another jurisdiction. (Maximum 20 raw points)

For purposes of this subsection, enforcement action means notices of violation, citations, fines, suspensions, revocations, or other adverse actions taken by a regulatory body. There is no page limit for this subsection. Your response should address the following subjects. Failure to address these subjects may result in a lower score for this subsection.

1. State whether the applicant has previously held a Florida dispensing organization license or MMTC license and, if so, disclose and describe all enforcement action taken against the previously licensed applicant.

2. State whether the applicant has been previously licensed in another jurisdiction to cultivate, process, or dispense marijuana, and if so, disclose and describe the following:
    a. All enforcement action, taken against the applicant in such other jurisdiction(s); and
    b. Whether the applicant has been compelled to recall marijuana or marijuana product in such other jurisdiction(s), and if so, the circumstances relating to the recall of marijuana.

3. For each owner and manager of an entity-applicant, disclose the following:
    a. Whether the owner or manager has previously served as an owner or manager of a Florida-licensed dispensing organization or MMTC that has been subject to any enforcement action by the Department, and if so, provide the name of the owner or manager, the identity of the dispensing organization or MMTC, and the circumstances relating to the enforcement action taken against the MMTC or dispensing organization;
    b. Whether the owner or manager has previously served as an owner or manager of an entity licensed in another jurisdiction to cultivate, process or dispense marijuana that has been subject to any enforcement action by the applicable licensing body, and if so, provide the name of the owner or manager, the identity of the entity licensed to cultivate, process, or dispense marijuana, and the circumstances relating to the enforcement action.
    c. Whether the owner or manager has previously served as an owner or manager of an entity licensed in another jurisdiction to cultivate, process, or dispense marijuana that has been compelled to recall marijuana or marijuana product, and if so, provide the name of the owner or manager, the name of the entity, and the circumstances relating to the entity's recall of marijuana or marijuana product.

4. State whether the applicant has possessed any business or operational license or permit in any field other than the marijuana industry, including:
    a. The jurisdiction and type of license the applicant possessed; and
    b. For each such license or permit, disclose and describe all enforcement action taken against the applicant in such other jurisdiction(s) and describe any penalty imposed.

Applicants are reminded that misrepresentations in an application may result in revocation of the license.

SECTION 4.9 MEDICAL DIRECTOR

Applicants must supply a response to Subsections 4.9.1, 4.9.2, 4.9.3, 4.9.4, and 4.9.5 below. These subsections are designed to elicit information that will allow the Department to compare the applicants through scoring to ultimately determine which applicant best satisfies the requirements for licensure.

SUBSECTION 4.9.1 – EXPERIENCE IN THE MARIJUANA INDUSTRY (4 PAGES MAXIMUM)

Describe your medical director's experience, if any, related to patient use of medical marijuana, including any prior employment by an entity authorized to cultivate, process, or dispense marijuana in Florida or other jurisdiction. (Maximum 80 raw points)

Your response to this subsection must not exceed 4 pages. If your medical director does not have experience in the marijuana industry, please so state.

SUBSECTION 4.9.1 – EXPERIENCE IN THE MARIJUANA INDUSTRY

Lead Medical Director, Vicari (Vicki) Erwin-Wilson, MD and Assistant Medical Director, Leslie (Les) Wilson, MD are equally qualified to serve as Medical Director for an MMTC, and both intend to be materially involved in the organization, with either one prepared to fully take the helm should the other be unable to do so. Given that both physicians have practiced in the same clinical settings since their residency graduation, much of their experience has been the same, or similar. Both Drs. Erwin-Wilson and Wilson have cared for and identified patients with qualifying diagnoses for treatment with low THC marijuana and medical marijuana in their co-owned private Family Medicine practice, Wilson Family Medicine, LLC, since the time that medical cannabis was approved for use in Florida. From the time of their graduation from University of Florida College of Medicine in 1988, and as Board Certified Family Physicians continuously since completing their residencies in 1991, both doctors have provided care to patients with all of the qualifying diagnoses, including cancer, epilepsy, HIV, AIDS, posttraumatic stress disorder, ALS, Crohn's disease, Parkinson's disease, and multiple sclerosis.

In their current primary medical practice, Wilson Family Medicine, LLC, which they have owned and run since 2002, they continue to care for and identify patients with these qualifying diagnoses daily. For the first few years after medical marijuana was approved in Florida and the Office of Medical Marijuana Use was established, they identified multiple appropriate patients, gathered relevant records, and referred those patients to other physicians who were at that time certified to order low THC marijuana and medical marijuana in Florida.

After recognizing the great benefits their patients were obtaining from their medical cannabis use, both Doctors Erwin-Wilson and Wilson launched extensive self-study into the biology of cannabis sativa and pharmacology of cannabis for medical use in humans. In April

2022, they launched their cannabis business, Wilson Canna Medicine, LLC. They both became certified to order medical marijuana in Florida by completing the Florida required course offered by the Florida Medical Association. Their roles in this business have been strictly as ordering physicians, as it is not a Medical Marijuana Treatment Center. They do not grow, cultivate, produce, or dispense any marijuana products, nor have they ever been employed by a facility that grows, cultivates, produces, or dispenses marijuana. However, both Doctors Wilson and Erwin-Wilson have visited multiple medical marijuana dispensaries across the state and in other states in order to see how various dispensaries are laid out and run. They have also educated themselves about current methods used in the cultivation, processing and dispensing of medical marijuana.

In their Wilson Canna Medicine practice, the physicians evaluate patients during a scheduled consultation, review their medical records, and order appropriate forms and quantities of low THC marijuana and medical marijuana. Dr. Erwin-Wilson and Dr. Wilson are very familiar with the OMMU registry by way of interacting with it daily during their patient consultations and entering orders into the registry. Their emphasis has been on educating patients in lay terms about the Endocannabinoid System within the body, and how medical marijuana may be used to help regulate that to treat the symptoms from which they are suffering. They work closely with their patients to educate them on the forms by which the medication can be administered and strategies for those patients to determine and establish their individualized therapeutic regimens. They have seen remarkable results and are excited to actively participate in an organization which will allow for the best quality products to be available to the individuals in Florida who will benefit from their use.

Dr. Erwin-Wilson's education prior to medical school was at the University of Florida Department of Agriculture, with a major in Food Science and Human Nutrition. As such, she had

hundreds of hours of laboratory time, emphasizing analysis of food and its effects on the human body and well-being. This education has translated naturally into the field of medicine and now medical marijuana. She has completed the required course for serving as the Medical Director of an MMTC in Florida.

Dr. Les Wilson's education prior to medical school was at Florida State University with a major in Chemistry. As such, he had hundreds of hours of education and laboratory time with emphasis on chemical analysis. This education assisted him greatly in medical school, as well as in his medical practice, and will translate to a valuable tool for overseeing laboratory analysis in the medical marijuana processing sites. Dr. Wilson has also completed the required course for serving as a Medical Director of an MMTC in Florida.

With 30+ years each as family physicians, during which time they have identified and treated patients with all the qualifying diagnoses for treatment with medical marijuana, including cancer, epilepsy, HIV, AIDS, posttraumatic stress disorder, ALS, Crohn's disease, Parkinson's disease, and multiple sclerosis. They have also treated hundreds of patients with terminal conditions, seeing them through their passing, including working with hospice nurses. They have encountered innumerable situations in which medical cannabis has been or could be used to help the patients' suffering. They have also identified and treated thousands of patients with diagnoses that are like the qualifying diagnoses and are familiar with and have submitted the required documentation forms to allow many of these patients to receive therapy from medical marijuana.

Furthermore, because of their experience with medical cannabis ordering and the conditions for which it is used, Dr. Erwin-Wilson and Dr. Wilson have been asked to participate in an upcoming study related to the use of hemp products and specific terpenes, which are the components of marijuana, hemp, and other plants occurring naturally that produce the smell and

taste, but also influence the specific therapeutic benefits of a given strain. Their enthusiasm for and knowledge of medical cannabis, as well as the fact that they provide both a medical Director, and an Assistant Medical Director, make Dr. Erwin-Wilson, and Dr. Wilson excellent candidates for medical directors of an MMTC.

SUBSECTION 4.9.2 – OTHER RELEVANT EXPERIENCE (2 PAGES MAXIMUM)

Describe any other relevant experience that you believe demonstrates your medical director's ability to adequately supervise the activities of the MMTC. (Maximum 40 raw points)

Your response must not exceed 2 pages. Your response should, at a minimum, address the following subjects. If your medical director does not have any experience in these areas, please so state. Failure to address these subjects may result in a lower score for this subsection.

- Treatment of patients suffering from: cancer, epilepsy, glaucoma, positive status for human immunodeficiency status (HIV), acquired immune deficiency syndrome (AIDS), post-traumatic stress disorder (PTSD), amyotrophic lateral sclerosis (ALS), Crohn's disease, Parkinson's disease, or multiple sclerosis;
- Treatment of patients suffering from terminal conditions;
- Recognizing and treating drug dependency, abuse, and addiction;
- Diagnosing and treating substance use disorder;
- Patient education;
- Pharmaceutical formulations and dosage forms;
- Experience dispensing medications;
- Clinical trials or observational studies; and
- Analytical laboratory methods and quality control.

In addition to the foregoing subjects, you may supply in your narrative response any additional information that you believe informs the Department of the relevant experience that demonstrates your medical director's ability to adequately supervise the activities of the MMTC.

In addition to your narrative response, supply as an addendum a copy of the medical director's resume or CV. The medical director's resume or CV does not count against the page limit.

SUBSECTION 4.9.2 – OTHER RELEVANT EXPERIENCE

Both Lead Medical Director, Dr. Vicari (Vicki) Erwin-Wilson, and Assistant Medical Director, Dr. Leslie (Les) Wilson have actively practiced Family Medicine since graduating from the Tallahassee Memorial Family Medicine Residency in 1991. Their first five years were spent working together for a Federally Qualified Health Center (FQHC), North Florida Medical Centers, covering several rural communities surrounding Tallahassee, including Carrabelle, Panacea, Bristol, and Wewahitchka. Dr. Wilson also served as the Medical Director for the FQHC, which ultimately grew to include patients in 7 underserved counties of North Florida. Here, they cared for patients with all of the illnesses for which medical marijuana is approved, including but not limited to cancer, epilepsy, glaucoma, HIV, AIDS, PTSD, ALS, Crohn's disease, Parkinson's disease, Multiple Sclerosis, and many terminal illnesses. In this setting, access to specialty care was limited due to both geographic and financial constraints of the patients. As a result, they were often the sole medical providers for patients who would likely have been referred to specialists in larger communities.

The patient populations for which they provided medical care within the FQHC suffered a high rate of substance use disorder, drug dependency, abuse, and addiction. As a result, both doctors became astute at recognizing and treating substance use disorder. Patient education was critical in this setting and was a large part of their daily practice. Also, because the underserved patients in the rural communities often did not have insurance coverage for medications, Dr. Erwin-Wilson and Dr. Wilson developed extensive experience with dispensing pharmaceutical samples, with appropriate packaging, labeling, and instructions. Their offices contained laboratories. Dr. Wilson was responsible for developing the policies and procedures for obtaining

SUBSECTION 4.9.3 – OVERSIGHT (4 PAGES MAXIMUM)

Describe the scope of the medical director's responsibilities, supervision, and oversight over the activities of the licensed MMTC. In addition, describe your plans to ensure the MMTC has a medical director without lapse (i.e., if your medical director unexpectedly resigns). Lastly, provide an explanation of how your medical director will stay current and up to date on emerging science and best practices related to medical marijuana to ensure the MMTC's products are appropriate and safe for qualified patients. (Maximum 60 raw points)

Your response must not exceed 4 pages.

SUBSECTION 4.9.3 – OVERSIGHT

As Medical Director, Dr. Vicki Erwin-Wilson will oversee all clinically relevant aspects of the MMTC, including the cultivation facilities, production processes, testing of products for safety, accuracy, and consistency, dispensing and delivery policies and procedures, including HIPPA and other relevant topics, safety protocols, and education for staff, patients, and the general public.

Each step from seed to sale involves medically relevant decisions which ultimately determines the safety and efficacy of the low THC and medical marijuana delivered to the MMTC patients.

She will assist in development and review all policies and procedures to ensure there are no points in the process at which unsafe products wind up in the hands of the consumer. This includes but is not limited to policies for growing, drying, treating, extraction, testing, packaging, labeling, dispensing products, as well as marketing and educational materials.

Also, should any deficiencies occur, she will be tasked to oversee the removal of any substandard, mislabeled, old, or damaged products before harm is done to the patients intended to be helped.

Assistant Medical Director Dr. Les Wilson will play a hands-on role in the MMTC, assisting Dr. Erwin-Wilson with all the aforementioned functions, so that he would be able to step in immediately should Dr. Erwin-Wilson resign or become unable to serve as the Medical Director.

Additionally, both doctors will participate in outreach to the physician community, educating other physicians, medical students, and other medical professionals about the pharmacology and application of low THC and medical marijuana for the conditions it is approved to treat, and will encourage more doctors to become certifying physicians for medical marijuana.

This outreach will provide a network of other physicians who would then be qualified to step in as Assistant Medical Director or Medical Director should the need arise.

SUBSECTION 4.9.4 – MANAGING CONFLICTS OF INTERESTS (1 PAGE MAXIMUM)

Describe your plan for ensuring that your medical director does not engage in behavior that creates, or may create, a conflict of interest with ordering physicians, including, but not limited to, kickbacks. (Maximum 20 raw points)

Your response must not exceed 1 page.

SUBSECTION 4.9.4 – MANAGING CONFLICTS OF INTERESTS

Dr. Erwin-Wilson and Dr. Wilson will step down from their roles as certifying physicians for low THC marijuana and medical marijuana use from the point at which the company for which they will work is granted its MMTC license.

They will also close or divest themselves of interest in their practice, Wilson Canna Medicine, LLC. They do not currently possess any financial interest in any other MMTC, nor will they acquire such interest, according to Florida law as it exists now or any time during which they hold positions as Medical Director and/or Assistant Medical Director.

Policies to ensure they do not engage in behavior that creates, or may create, a conflict of interest with ordering physicians, including but not limited to kickbacks, will be in place and followed for duration of their involvement. They possess and will maintain the highest of ethical standards.

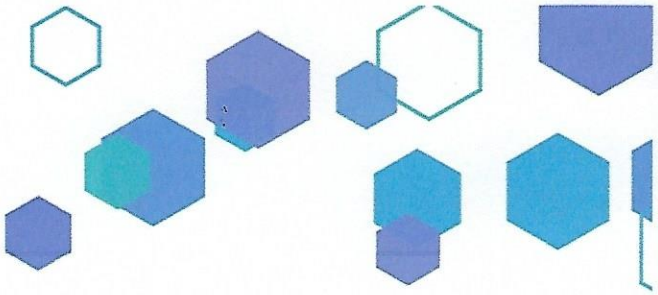
Subsection 4.9.5 – Medical Director Acknowledgment and Certificate of Course Completion (requested documentation only)

Applicants must provide the following:

1. A completed Form 4 (Medical Director Acknowledgment) executed by the applicant's medical director; and
2. A certificate demonstrating the medical director's successful completion of the 2-hour course for MMTC medical directors and the subsequent examination administered by the Florida Medical Association or the Florida Osteopathic Medical Association.

The Medical Director Acknowledgment and certificate of course completion will not be scored. However, failure to include the completed Form 4 (Medical Director Acknowledgment) and certificate of course completion will result in denial of the application.

OMMU Office of MEDICAL MARIJUANA Use



FORM 4: MEDICAL DIRECTOR ACKNOWLEDGMENT

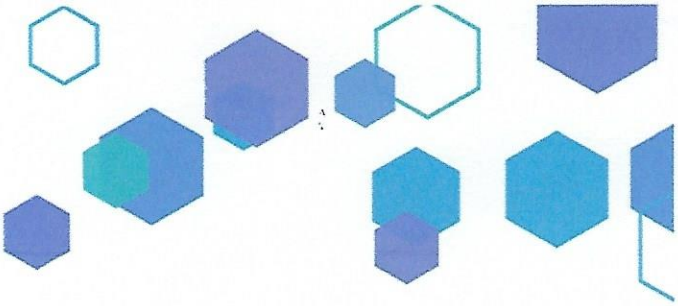
I, **VICARI S. ERWIN-WILSON, MD**, have consented to be employed as the medical director for **Pharm Pham LLC**, an applicant for MMTC licensure pursuant to section 381.986, F.S. I have successfully completed the 2-hour course and examination for medical directors offered by the Florida Medical Association or Florida Osteopathic Medical Association concerning the requirements of section 381.986, F.S. I understand and agree that, upon licensure by the Department, I am responsible for supervising the activities of the MMTC. I understand that if I knowingly make a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty, that I may be found guilty of a misdemeanor of the second degree, punishable as provided in sections 775.082 or 775.083, F.S.

Name (Printed): **VICARI S. ERWIN-WILSON, MD**

Signature: Vicari S. Erwin-Wilson

Florida MD or DO License #: **ME55452**

OMMU Office of MEDICAL MARIJUANA Use



FORM 4: MEDICAL DIRECTOR ACKNOWLEDGMENT

I, **LESLIE D. WILSON, MD**, have consented to be employed as the medical director for **Pharm Pham LLC**, an applicant for MMTC licensure pursuant to section 381.986, F.S. I have successfully completed the 2-hour course and examination for medical directors offered by the Florida Medical Association or Florida Osteopathic Medical Association concerning the requirements of section 381.986, F.S. I understand and agree that, upon licensure by the Department, I am responsible for supervising the activities of the MMTC. I understand that if I knowingly make a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty, that I may be found guilty of a misdemeanor of the second degree, punishable as provided in sections 775.082 or 775.083, F.S.

Name (Printed): **LESLIE D. WILSON, MD**

Signature: _____

Florida MD or DO License #: **ME57097**

Florida Medical Association

Certifies that

Vicari Susan Erwin-Wilson

has participated in the enduring material titled

Florida Medical Marijuana Course for MMTC Medical Directors

on 3/11/2023 11:08 AM Eastern

and is awarded 2.00 AMA PRA Category 1 Credits™ (Enduring Material)

The Florida Medical Association is accredited by the Accreditation Council for Continuing Medical Education to provide continuing medical education for physicians.

The Florida Medical Association designates this enduring material for a maximum of 2.00 *AMA PRA Category 1 Credits™* (Enduring Material)

Physicians should claim only the credit commensurate with the extent of their participation in the activity.

Florida Medical Association

Certifies that

Leslie Deen Wilson

has participated in the enduring material titled

Florida Medical Marijuana Course for MMTC Medical Directors

on 3/12/2023 11:42 AM Eastern

and is awarded 2 00 AMA PRA Category 1 Credits™ (Enduring Material)

The Florida Medical Association is accredited by the Accreditation Council for Continuing Medical Education to provide continuing medical education for physicians

The Florida Medical Association designates this enduring material for a maximum of 2 00 *AMA PRA Category 1 Credits* ™ (Enduring Material)

Physicians should claim only the credit commensurate with the extent of their participation in the activity

SECTION 4.10 PERSONNEL

Applicants must supply a response to Subsections 4.10.1, 4.10.2, and 4.10.3 below. These subsections are designed to elicit information that will allow the Department to compare the applicants through scoring to ultimately determine which applicant best satisfies the requirements for licensure. The individual subjects listed within the subsections are not exclusive, and an applicant may supply any additional information the applicant believes best addresses the requests for information in each subsection.

SUBSECTION 4.10.1 – PERSONNEL QUALIFICATIONS (10 PAGES MAXIMUM)

Describe the organizational structure of your proposed MMTC; identify the persons you deem as necessary to the implementation of your cultivation, processing, dispensing, and security and accountability plans; and describe the qualifications of those persons. (Maximum 100 raw points)

Your response must not exceed 10 pages. Your response should, at a minimum, address the following subjects. Failure to address these subjects may result in a lower score for this subsection.

Applicants must ensure that any person identified in this Subsection 4.10.1. who meets the definition of owner or manager in the Department's Definitions Rule, is also identified as an owner or manager in Subsection 4.3.3 of the application.

- Identify the positions you deem as necessary for the implementation of your cultivation, processing, dispensing, and security and accountability plans (Necessary Positions);
- Describe the duties and responsibilities of the Necessary Positions you identified;
- Provide the names of the persons you have already retained to fill the Necessary Positions you identified, and describe each person's education, relevant experience, or other qualifications for the position; and
- Describe your plan to secure personnel to fill the remaining Necessary Positions that you have not already filled.

In addition to the foregoing subjects, you may supply in your narrative response any additional information that you believe informs the Department of the identity and qualifications of those persons you deem necessary to the implementation of your cultivation, processing, dispensing, and security and accountability plans.

In addition to your narrative response, supply as an addendum an organizational chart identifying Necessary Positions for your proposed MMTC. The organizational chart does not count against the page limit.

SUBSECTION 4.10.1 – PERSONNEL QUALIFICATIONS

We have assembled a team of business leaders and executives with ample experience and expertise to lead PharmPham to profitability in any scenario. Our business is led by our executive team consisting of Ralph Esposito – President and CEO; Nancee Esposito – Vice President; Katherine Viker, Esq. – COO; Caldwell Harris – CMO; Vicki Wilson – Lead Medical Director; Les Wilson – Medical Director; and Keith Dean – CFO. Leading our production operations are brother and sister team, David and Christina Rook, owners, and operators at Charas, LLC—a local hemp cultivation, manufacturing, and retail operation founded in 2021 with decades of cultivation experience.

Our team is led by seasoned individuals with medical marijuana, legal, financial, medical, and horticultural experience who are driven and aligned in our mission to serve our Florida community.

The PharmPham LLC leadership and management teams bring considerable experience in business leadership, sales and development, compliance and law, security, medical practice, marijuana operations, and financial savvy to our Florida venture. We will rely on our team to develop policies and procedures that will help guarantee our success in the new medical market. Notably, our named management and ownership team are Florida residents who are committed to building out a safe and successful marijuana industry in our home state. We plan to participate in this vision as one of the premier medical marijuana operations. Furthermore, our continued hiring efforts will focus specifically on Florida and Tallahassee locals so that we might forge an even greater bond with our community. Our team's experience combined with our local connections demonstrate that our business is well equipped to succeed in the Florida medical market.

As outlined in the chart below and organizational chart (Addendum), the following represents the necessary positions; duties and responsibilities. Short bios are provided to summarize the educational background; relevant experience and other qualifications for the position.

Name	Duties & Responsibilities	Key Area
	MANAGEMENT TEAM	
Ralph Esposito President & CEO	Responsible for leading the entire company; establishes short and long-term goals, plans, and strategies for the company and ensures the company complies.	Accountability Plans
Nancee Esposito Vice President	Oversee and coordinate activities in the company, ensuring development and implementation of efficient operations and cost-effective systems to meet current and future needs of the company.	Accountability Plans
Jeff Kottkamp, Esq. General Counsel Chief Compliance Officer	Oversee all corporate legal matters including compliance issues, public policy advocacy, labor law, and issues around intellectual property.	Accountability Plans
Dr. Cheryl S. Mobley-Gonzalez Chief Diversity Officer	Oversee the company's diversity, equity, and inclusion (DEI) programs. Create strategies to ensure diverse hiring and promotion at the company. Implement fair-pay practices and monitor results to measure progress.	Accountability Plans
Katherine Viker, Esq Chief Operations Officer	Direct all day-to-day operations; implement business strategies and plans that align with the short- and long-term objectives of the company.	Accountability Plans
Rebekah Weldon Human Resources Manager	Manage all hiring and interviewing staff, administering pay, benefits, and leave, and enforce company policies and practices.	Accountability Plans
Keith Dean Chief Financial Officer	Direct and lead the company's financial initiatives and capital investments; direct all accounting finance functions, and ensure the company's financial reports are accurate.	Accountability Plans
Fermin Morales Investor Relations Manager	Manage all company investor performance reporting. Serves as liaison between the company and the public on financial matters and company investment opportunities.	Accountability Plans
Accounting Manager Vacant	Oversee preparation of business activity reports; financial forecasts and reports, and annual budgets. Ensure that the reported results comply with GAAP or financial reporting standards. Establishes internal controls and guidelines for accounting transactions and budget preparation.	Accountability Plans
Caldwell Harris Chief Marketing Officer	Direct the development and implementation of marketing strategies and plans; product marketing, market research, product development, advertising, public relations, and sales.	Accountability Plans
Marketing & PR Manager Vacant	Develop PR and marketing plans that communicate key messages, promotes product and services, manages the reputation of the charity and expectation of key stakeholders.	Accountability Plans

Name	Duties & Responsibilities	Key Area
Community Outreach Manager Vacant	Manage public advocacy initiatives and support outreach efforts to the community.	Accountability Plans
	CULTIVATION & PROCESSING TEAM	
Facilities & Operations Manager Vacant	Supervise facility; dispensary and IT security operations in collaboration with the CMCG LLC (security vendor).	Cultivation Processing Dispensary
John 'Mac' Meenan Agronomist	Directs the propagation, irrigation, harvesting techniques, and nutrient management. Manage scientific research to determine best uses for plants, including ways to cultivate and improve their quality and yield.	Cultivation Processing
David Rook, Charas LLC Director of Cultivation and Processing	Oversees all day-to-day cultivation and processing. Managing teams, implements software and hardware solutions while managing all aspects of the production. The director also oversees quality control and product testing ensuring compliance with regulations.	Cultivation Processing
Christina Rook, Charas LLC Director of Cultivation and Processing Operations	Develops and implements standard operating procedures, managing the supply chain, ensuring compliance with regulations. Also manages the cultivation and processing teams to ensure they are trained and working safely and effectively.	Cultivation Processing
	DISPENSARY TEAM	
Vicari Erwin-Wilson, MD Lead Medical Director	Direct the dispensary operations. Responsible for providing superior patient care and ensuring the efficient operation of medical treatment facilities.	Dispensary
Leslie Wilson, MD Assistant Medical Director	Direct the dispensary operations. Responsible for providing superior patient care and ensuring the efficient operation of medical treatment facilities. Lead research and development efforts.	Dispensary
Kalpendra Patel, PhD Pharmacologist Chief of Extractions & Formulations	Direct product selection, formulations, and support research and development efforts.	Dispensary
Dispensary Sales Manager Vacant	Manage dispensary employees; responsible for customer service; maintaining public relations and branding for the company.	Dispensary
	CONTRACTORS & CONSULTANTS	
Carlyle Holder - CMCG Security Consultants	Direct and facilitate premises security, IT security; transportation for all operations.	Security
Canna Advisors Cannabis Consultants	Advise on business planning and financial modeling for all facets of seed to sale operations.	Accountability Plans

Please see Addendum for PharmPham Vertical Model

FULL PERSONNEL SCHEDULE

Ralph Esposito – Chief Executive Officer "CEO"

Our CEO, Ralph Esposito, moved with his family from Connecticut to Florida in the mid 1950's. As a native of Tallahassee for over 60 years, Ralph obtained his education locally all the way through college at Florida State University, where he graduated with a major in Marketing.

Ralph began his career while in college selling office products to both local businesses, county government and through the State Purchasing Agreement to various State of Florida Agencies. Ralph rejoined the family business as one of only two employees and purchased the Esposito business outright in 1988. Since that time, Esposito's has grown into the largest retail nursery in Florida and one of the 100 largest nurseries in the United States (out of 17,000). Esposito's has nine independent divisions including one of the city's premier gift shops, complete with a florist and Christmas shop, a commercial pest control division, landscaping, irrigation, lawn maintenance and has an elite designation as a Stihl power equipment dealer. Many of the Esposito employees have been with the company for over 25 years.

Nancee Esposito – Vice President

Our Vice President, Nancee Esposito is a graduate of Florida State University and earned her degree in Communication/Public Relations. A native of Lafayette County, Florida, Nancy has more than 14 years of bank administrative and State of Florida contract management experience with specialization in IRS Code 457 plan (Deferred Compensation). She is employed with Esposito Nursery, Inc as an administrator and is also a veteran entrepreneur in real estate acquisition and management. Nancee is employed with Esposito Nursery, Inc. Her

philanthropic efforts and donations, include but are not limited to Red Cross, Habitat for Humanity, Toys for Tots, and Lighthouse Children's Home.

Jeff Kottkamp, Esq. – General Counsel & Chief Compliance Officer ("GC & CCO")

Jeff Kottkamp, our GC and CCO, is an AV Preeminent rated attorney and has been licensed to practice law in Florida for over 30 years. He concentrates his practice on Legislative and Governmental Affairs, Administrative Law, Constitutional Law, and Arbitration/Mediation and has expertise representing cannabis clients.

His experience in State government is unique in the halls of the state Capitol. Having served both in the Executive Office of the Governor as Florida's 17th Lieutenant Governor and as a Member of the House of Representatives, Governor Kottkamp has an in-depth understanding of the behind-the-scenes process of state government

Governor Kottkamp has extensive experience with the state budget. As a member of the House of Representatives he served as Chairman of the Judicial Appropriations Committee and served on the Fiscal Council. He had direct responsibility for more than $1 billion in the state budget. As Lt. Governor he worked with the Governor's Director of the Office of Policy and Budget (OPB) to help shape Florida's $70+ billion budget.

Dr. Cheryl Mobley-Gonzalez (graduate of FAMU, Antioch University-Midwest, and University of North Florida), is an executive consultant with expertise in diversity, inclusion, and equity with a combined history of 30 plus years in higher education, local government, banking, and community-based organizations. Born in Key West, Florida and raised in Tallahassee,

her higher education, business, and economic development blueprint and geographical knowledge extends to five Florida regions as a chamber of commerce professional and small business advocate. She has received many awards and commendations throughout her career. Dr, Mobley-Gonzalez regularly writes for **My Mind Beautiful** - The Personal Development Magazine for Women of Color, is president of North Florida Summit Investors, (NFSI), LLC – a real estate development company located in Tallahassee, and consults with non-profit organizations and select businesses in Florida and Sint Maarten.

Katherine Viker, Esq. – Chief Operations Officer ("COO")

Our COO, Ms. Katherine Viker, is a licensed attorney in the state of Florida with 20 years trial experience and a list of notable cases and community involvement to contribute to our team. Katherine graduated from Florida State University College of Law and received her undergraduate degree from FSU. Katherine is a formidable litigator who has led countless cases, participated in jury trials awarding million-dollar verdicts, and acted as counsel for one of the most important entertainment law cases regarding copyright infringement. She has conducted extensive research, worked on international issues, copyright law, and employment law, and even managed interstate issues in celebrity cases. Notably, Katherine has also represented medical marijuana patients suffering wrongful termination.

Keith Dean, CPA – Chief Financial Officer ("CFO") Our CFO, Keith Dean, CPA, is an entrepreneurial leader, critical thinker, dynamic strategist, and trusted advisor. He graduated with his degree in Accounting from Florida State University, where he later taught as a Supervising Instructor. Mr. Dean has held many prestigious roles. Most recently, he was the CEO of Emerald Coast

Association of Realtors in Santa Rosa Beach, Florida where he led a team of 20 in establishing ambitious business strategies, setting operational objectives, and cultivating business development opportunities. Keith was the Executive Director of the Florida Deputy Sheriff's Association in Tallahassee, where he successfully architected and grew a prototype association nationwide. Our CFO was also the Managing Principal of his own consulting practice, the Association of CFOs and Consultants, which operated state-wide throughout Florida to provide fiscal operational services to associations and nonprofits. In this role, he managed all aspects of the annual budget, resources, facilities, vendor contracts, and financial activities.

Caldwell Harris – Chief Marketing Officer ("CMO")

Our CMO, Ms. Caldwell Harris, graduated Magna Cum Laude from Florida International University with dual degrees in international business and marketing. She has worked as an entrepreneur and communications expert for a decade. Caldwell is currently the social media manager for COACH, the iconic luxury American leatherware fashion house valued at $3.8B [USD], where she works in brand strategy, social media content creation and development, operations, and community management, multiplatform content management, and collaborates cross-functionally with creative design, e-commerce, website, and digital teams.

Caldwell created her own business and website, CaldChic, spearheaded marketing, brand strategy, and digital marketing, and is a featured columnist and blogger. At CaldChic, she continues to create and execute a strategic editorial calendar targeted at a core demographic of readers and conducts industry research and analysis, including trend projections and business insights. This

ongoing experience and her previous roles in Operations Management will serve our business well.

Vicari (Vicki) Susan Erwin-Wilson, M.D. – Lead Medical Director ("LMD")

Our LMD, Dr. Vicki Erwin-Wilson, M.D., is a private practice family physician with an emphasis on wellness and natural healing. She has been certified by the American Board of Family Medicine since 1991, and she earned her medical degree and undergraduate degree in agriculture, food science, and human nutrition from the University of Florida. Dr. Erwin-Wilson is also an esteemed Assistant Clinical Professor for the Florida State University College of Medicine.

Her medical practice cares for patients of all ages and conditions and serves as a training site for medical students and health professionals. In addition to the private family practice, she co-owns and operates a medical cannabis practice dedicated to certification and education of qualifying patients and community education and outreach.

Dr. Erwin-Wilson is an avid volunteer and has served on boards in multiple medically relevant positions, such as with the Big Bend Area Health Educational Centers, the Alternative Medicine Advisory Board for the Tallahassee Memorial Hospital, and the Florida Department of Highway Safety and Motor Vehicles. She was the medical director for the Wewahitchka Volunteer Fire Department and a medical missionary to Haiti.

Leslie (Les) Wilson, M.D. – Assistant Medical Director ("AMD"), Director of Research and Education ("DRE") Our AMD / DRE, Dr. Les Wilson, M.D., is a private family physician who treats a wide variety of pediatric and adult patients with a focus on health and well-being. He is

American Board of Family Medicine certified, and he earned his medical degree from the University of Florida and his undergraduate degree in chemical science from Florida State University. Dr. Wilson is also an Assistant Clinical Professor for the Florida State University College of Medicine.

His medical practice cares for patients of all ages and medical conditions and serves as a training site for medical students and health professionals. In addition to the private family practice, he co-owns and operates a medical cannabis practice dedicated to certification and education of qualifying patients and community education and outreach. Dr. Wilson is an active community member and provided aid as a medical missionary in trips to Dumay, Haiti. Dr. Wilson was awarded the North Florida Medical Center Award of Excellence. He was the Director of the Tallahassee Spurs AAU Basketball Program and served on the Tallahassee Memorial Hospital Alternative Medicine Board and Big Bend Region American Lung Association Board. He authored multiple articles published in various journals related to Electronic Health Records ("EHR") vendor selection, benefits of EHR's, and doctor-patient portals.

SUBSECTION 4.10.2 – DRUG-FREE WORKPLACE (2 PAGES MAXIMUM)

Describe your plan to implement and maintain an alcohol- and drug-free workplace. (Maximum 40 raw points)

Your response must not exceed 2 pages.

SUBSECTION 4.10.2 – DRUG-FREE WORKPLACE

PharmPham LLC (PHPH) will adopt and implement the Drugfree Workplace policies of its partner, Esposito Nursery Inc. (ENI), which has a longstanding commitment to provide a safe and productive work environment. Alcohol and drug abuse pose a threat to the health and safety of employees and to the security of our equipment and facilities. For these reasons, PHPH is committed to the elimination of drug and/or alcohol use and abuse in the workplace.

This policy outlines the practice and procedure designed to correct instances of identified alcohol and/or drug use in the workplace. This policy applies to all employees and all applicants for employment at PHPH and the Human Resources department is responsible for policy administration.

1.1 **Employee Assistance and Drug-Free Awareness**. Illegal drug use, and alcohol misuse, have a number of adverse health and safety consequences. PHPH will assist and support employees who voluntarily seek help for such problems before becoming subject to discipline and/or termination under this or other policies. Such employees may be allowed to be placed on leaves of absence, referred to treatment providers, and otherwise accommodated as required by law. Such employees may be required to document they are successfully following prescribed treatment, and to take and pass follow-up tests. Employees should report to work fit for duty and free of any adverse effects of illegal drugs or alcohol. This policy does not prohibit employees from the lawful use and possession of prescribed medications. Employees must, however, consult with their doctors about the medications' effect on their fitness for duty and ability to work safely, and promptly disclose any work restrictions to their supervisor. Employees should not, however, disclose underlying medical conditions unless directed to do so.

1.2 Required Testing. PHPH retains the right to require testing based upon reasonable suspicion; post-accident incidences; and/or testing follow-up.

1.3 Consequences. Employees who refuse to cooperate with required tests, or who use, possess, buy, sell, manufacture, or dispense an illegal drug in violation of this policy, will be terminated. Furthermore, the following topics are detailed in the employee handbook.

1.4 Confidentiality

1.5 Inspections

1.6 Crimes Involving Drugs

1.7 Medical Marijuana Use Policy

Drug Testing: The company may continue to conduct drug testing for illegal substances, including marijuana. However, if an employee tests positive for marijuana and has a valid medical marijuana use registry identification card, the employee will be given an opportunity to provide the company with documentation verifying their legal use of medical marijuana.

PHPH takes seriously its responsibility to maintain a safe and drug-free workplace. While the company recognizes the valid medical use of marijuana, it will not tolerate the use, possession, sale, distribution, manufacture, or dispensing of illegal drugs or alcohol in the workplace. The company will make reasonable accommodations for qualified employees who use medical marijuana outside of the workplace, but reserves the right to take disciplinary action if an employee's use of medical marijuana poses a risk to the safety of themselves or others, or impairs their ability to perform their job duties. Employees and applicants shall be given an opportunity to provide any information relevant to the test, including identification of currently or recently used prescription or non-prescription medications as well as any legal referral for marijuana use for the treatment of a medical condition.

SUBSECTION 4.10.3 – PERSONNEL TRAINING (6 PAGES MAXIMUM)

Describe your plan to train employees concerning compliance with section 381.986, F.S., and Department rules. (Maximum 60 raw points)

Your response must not exceed 6 pages. Your response should, at a minimum, address the following subjects. Failure to address these subjects may result in a lower score for this subsection.

- Patient confidentiality;
- Patient education;
- Collection of patient information and the confidentiality of such information; and
- Regulatory compliance, including the legal requirements to dispense marijuana to qualified patients.

In addition to the foregoing subjects, you may supply in your narrative response any additional information that you believe informs the Department of your plan to train employees concerning compliance with section 381.986, F.S., and Department rules.

119.0715

119.0715

SECTION 4.11 DIVERSITY PLAN

Applicants must supply a response to Subsections 4.11.1 and 4.11.2. These subsections are designed to elicit information that will allow the Department to compare the applicants through scoring to ultimately determine which applicant best satisfies the requirements for licensure.

SUBSECTION 4.11.1 – DIVERSITY PLAN (4 PAGES MAXIMUM)

Describe your plan to promote and ensure the involvement of minority persons and minority business enterprises, as defined in section 288.703, F.S., and veteran business enterprises, as defined in section 295.187, F.S., in ownership, management, employment, and contracting. (Maximum 60 raw points)

Your response must not exceed 4 pages. Your response should, at a minimum, address the following subjects. Failure to address these subjects may result in a lower score for this subsection.

- How you will promote the involvement of minority persons who are lawful, permanent residents of Florida, including African Americans, Hispanic Americans, Asian Americans, Native Americans, and American women, and minority business enterprises and veteran business enterprises, domiciled in Florida, in the operations of your MMTC;
- How you will promote the representation of minority persons and veterans in the MMTC's workforce;
    - The efforts you will undertake to recruit minority persons and veterans for employment;
    - Your plan to contract for services with minority business enterprises and veteran business enterprises;
- The specific goals, programs, and metrics you will use once licensed as an MMTC such that, at the time of renewal, you will be able to demonstrate the effectiveness of your diversity plan as required by section 381.986(8)(b)10 , F.S.

In addition to the foregoing subjects, you may supply in your narrative response any additional information that you believe informs the Department of your diversity plan.

SUBSECTION 4.12.3 – PROJECTED BUDGET (4 PAGES MAXIMUM)

Describe your projected financial budget for the first two years after licensure, including how the projected budget is consistent with your plans described in response to Sections 4.4, 4.5, 4.6, and 4.7. (Maximum 40 raw points)

Your response must not exceed 4 pages. In addition to your narrative response, supply as an addendum a projected two-year operating budget for the proposed MMTC and projected income statements for the first two years after licensure in chart format. This documentation does not count against the page limit.

119.0715

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SECTION 4.13 BUSINESS OWNERSHIP AND STRUCTURE

Applicants must provide the documentation and information, as applicable, that is requested in Subsections 4.13.1, 4.13.2, and 4.13.3 below. Subject to the process in Section 5.1, if an applicant does not supply this documentation and information in its application and the applicant's failure to do so prevents the Department from performing its cross-ownership analysis, then the application will be denied.

An applicant's response to Section 4.13 will ***not*** be scored during Phase Two of the application process. The information supplied in response to this section will be used by the Department to assess and compare ownership of applicants to determine whether applicants have any ownership prohibited by section 381.986(8)(e)2., F.S. It will also be used to determine whether the application demonstrates a violation of section 381.986(8)(b), F.S., providing that an individual may not be an applicant, owner, officer, board member, or manager on more than one application for licensure as an MMTC.

There is no page limit for this section. However, only the requested documents and information may be included. Any materials or information submitted or included other than (or in addition to) the specifically requested material will be ignored and will not be considered by the Department.

SUBSECTION 4.13.1 – OWNERSHIP INFORMATION FOR INDIVIDUAL (NATURAL PERSON) APPLICANTS (REQUESTED DOCUMENTS AND INFORMATION ONLY)

If the applicant is an individual (natural person/sole proprietor), provide the following documents and information:

a. Full name of the individual;
b. Date of birth;
c. Residential or business address;
d. Taxpayer identification number; and
e. Creation documents for sole proprietorship, if any.

As provided in the Department's Definitions Rule, for individual (natural person) applicants, ownership attribution shall extend beyond the natural person applicant to include any person with an option in the prospective license or prospective MMTC. If there is attribution of ownership to an entity pursuant to this requirement, then the applicant must also provide the information requested in Subsection 4.13.3 for the entity that is attributed ownership of the prospective license or prospective MMTC.

119.0715

SUBSECTION 4.13.3 – CAPITALIZATION TABLES, CHANGE OF CONTROL, AND RELATED ENTITIES (REQUESTED DOCUMENTS AND INFORMATION ONLY)

All applicants must provide sufficient documentation to the Department to provide assurance that the applicant seeking licensure as an MMTC is in compliance with sections 381.986(8)(b) and 381.986(8)(e)2., F.S. To this end, entity applicants and natural person applicants with ownership attributable to an entity must, in addition to the information requested in Subsections 4.13.1 and 4.13.2, also provide the following:

a. A fully diluted capitalization table listing all share types and the aggregate sum of shares associated with or flowing to any natural persons, whether considered owners or investors. In addition, identify the natural person owners and natural person beneficiaries of all entities listed on the capitalization table. In addition, for purposes of ownership attribution, please provide the nature of the familial relationship, if any, between the natural person owners and natural person beneficiaries identified on the capitalization table. See the Department's Definitions Rule for the applicable definitions and attribution of ownership.

b. If the applicant or an owner of the applicant is a publicly traded corporation, the capitalization table must:

   i. List all share types and aggregate sum of shares associated to any officers and directors;
   ii. List the share types and aggregate sum of shares associated to any investor who acquired shares during the issuance of a private placement offering or any other type of offering in which shares were acquired by pre-selected investors and institutions (private equity investors), as opposed to shares acquired on the open market by public investors; and
   iii. List the share types and aggregate sum of shares associated to the entirety of public investors ("shares held in public float"), as opposed to company officers, directors, private equity investors, or any other shareholder considered an owner.

c. All agreements concerning control of the applicant, or change of control (if any), including changes to management, owners, partners, or investors, regardless of whether the change is contingent or vested; and

d. Identify all entities related to the applicant (if any), including parent companies, subsidiary companies, sister companies, and any other affiliated companies and provide all documents of these related entities that pertain to the ownership or control of the applicant.

"Redacted Copy"

pursuant to ss 435.09, 815.045, and 281.83 F.S.

OMMU Office of MEDICAL MARIJUANA Use

FORM 5: CITRUS PREFERENCE ACKNOWLEDGMENT

I, _____, the undersigned applicant or representative of the applicant, hereby attest that, for the facility (or facilities) identified in Section 4.15 of the application, the applicant will use or convert the facility (or facilities) for the processing of marijuana if awarded an MMTC license.

I understand that if I knowingly make a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty, that I may be found guilty of a misdemeanor of the second degree, punishable as provided in sections 775.082 or 775.083, F.S.

Name (Printed): _____

Signature: _____

MMTC Applicant Name: _____

ESPOSITO , PHARM PHAM APPLICATION **IS NOT** SEEKING TO QUALIFY FOR LICENSURE UNDER THE CITRUS PREFERENCE

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FORM 6: *PIGFORD/BFL* APPLICATION FEE TRANSFER REQUEST

I, _____, the undersigned applicant or representative of the applicant hereby attest as follows:

- The applicant previously applied for licensure in the Department's *Pigford/BFL* batching cycle;
- The applicant wishes to transfer its application fee from the *Pigford/BFL* batching cycle to this 2022 application batching cycle.

Name (Printed): _____

Signature: _____

MMTC Applicant Name: _____

THIS FORM IS NOT APPLICABLE TO THE ESPOSITO | PHARM PHAM APPLICATION